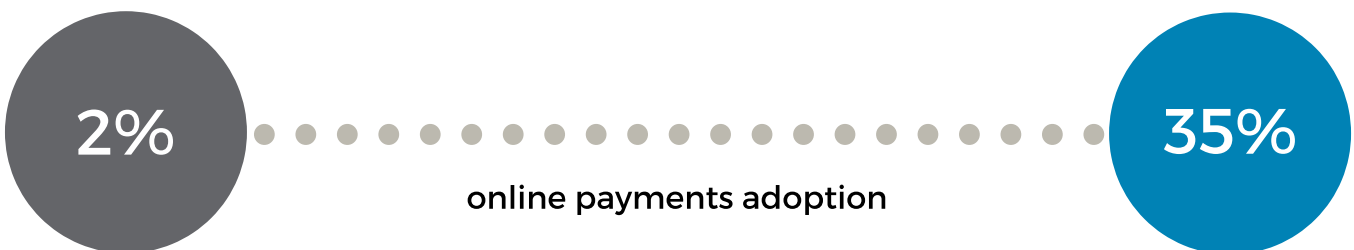




# How Pasco County Schools automated over \$7.3 million school fees with RYCOR

Without RYCOR

With RYCOR





## HIGHLIGHTS

### Pasco County School District, Florida

Employees: 10,769

Students: 70,000

Number of Schools: 83

### CHALLENGES

- Manually collecting fees was too complex
- Online payments were rarely used
- Changing processes lacked buy-in from teachers

### SOLUTIONS

- RYCOR Fee Management
- RYCOR Point of Sale
- RYCOR Online Payments

### RESULTS

- **Time savings:** Reduced cash and check in schools by \$3.02 million
- **Convenience:** Improved parents' online payments adoption from 2% to 35%
- **Standardization:** Managed over \$7.3 million school payments with a consistent electronic process

Pasco County School District's Senior Finance Manager Joshua Stringfellow sat down with RYCOR to explain how he helped his school-level staff adopt a new fee management process.

## CHALLENGES

### Just having credit card processing was not enough

Back-to-school orientation was one of Pasco County Schools' busiest times of the year, but payment inefficiencies were costing the district time and money.

Using pen and paper to manage payments meant that teachers were spending too much time handling the cash, checks, and forms for thousands of families. Previously, a credit card processor did exist but the school staff found it too difficult so they stopped using the system.

"The front-end users found the old way too complicated, our classroom teachers for the most part. They just kept with their old cash-and-check-only processes and left our parents without a credit card solution"

The district needed a simple solution to manage fees, one that teachers would actually want to use.

"Pen and paper were one process, and then credit cards were another process. We had to look for a solution that could manage the whole thing in one place."



Lake Myrtle Elementary Orientation before RYCOR (Times 2011)

# SOLUTION

## A standardized fee management system

After issuing an RFP, Pasco County Schools chose RYCOR to provide fee management solutions to its schools.

“When we were selecting RYCOR, we were mainly looking to implement an enhanced credit card solution, however, through that process, we determined that we needed a fee management system as well.”

RYCOR’s Fee Management system is not just a website to collect payments. It electronically manages the district’s entire fee process. By integrating with the district’s SIS and ERP system, RYCOR can automatically assesses fees, standardizes fee maximums, deposits to the correct accounts, and provides quick reconciliation.

“The main thing is having it all automated. Rather than tracking down a form and things like that, it all gets put in the same POS system for cash, check, and credit card. It is definitely a departure from our normal process.”

The district's goal was to make the fee collection process as easy as possible for teachers. Instead of using pen and paper, teachers can receipt, collect cash, accept credit cards, and record in-school payments all on RYCOR Point of Sale. Teachers no longer need to sort through paperwork and pull out the calculator during orientation, RYCOR automatically calculates the student course balance. Additionally, RYCOR Online Payments allows families to skip the orientation lines and pay for all the fees from home.

No matter how and where parents pay, RYCOR ensures it is easy to manage cash, check, and credit transactions in one system.



# RESULTS

## RYCOR's intuitive design ensures adoption by school staff and parents

At first, Pasco teachers were frustrated at yet another system to learn. However, by the end of training, teachers had returned with favorable responses, emphasizing the system's intuitiveness and practicality.

Over 2000 teachers were able to collect in-school payments much quicker and simpler with RYCOR Point of Sale. In past orientations, cash and check payments required considerable time and labor. With RYCOR, Pasco reduced the volume of cash and checks in schools by over \$3.02 million annually, compared to the previous payment processor. The number of families paying online increased from 2% to 35% , further freeing up educators' time.

Standardizing over \$7.3 million in fees on the cloud-base system also cut the back-end administration burden. Bookkeepers took only 15 minutes to process over \$30,000 in transactions. Previously, the school needed more than a week to count, deposit, and reconcile that amount in cash and check.

“The schools that take advantage of credit card and online payment have seen a significant reduction in their administrative workload.”

From the beginning, Pasco County Schools envisioned a more convenient and hassle-free way to handle school fees. Now, using RYCOR for the third year, Pasco continues to expect labor savings for school staff and added convenience for parents.

“I wanted to make sure managing school fees is as simple as possible. I think we have been able to deliver on that. “

\$3.02  
M

Cash and check  
reduced in schools

20,000%

Online payment  
adoption growth

\$7.3  
M

Fees managed on a  
standardized system

Is your staff's time getting sucked up by  
extraneous administrative tasks?

Streamline your school fee management processes with RYCOR.

[Request a demo](#)